FICOM Pension Stakeholder Engagement Forum

Single Employer Target Benefit Plans

Ed Lee, Partner, Morneau Shepell March 7, 2017





The Case for Target Benefit Plans

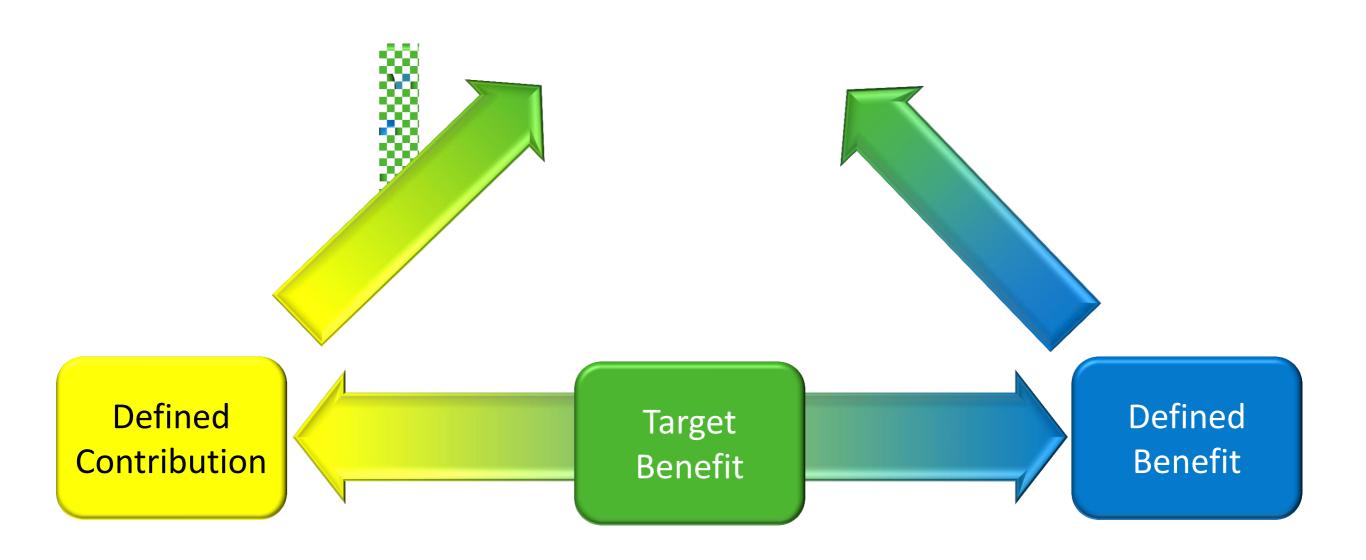
Final report of the Joint Expert Panel on Pension Standards

"Standards should accommodate a wider variety of pension arrangements than were contemplated in the current statutes..."

Recommendation 8.2.1-A – "A new category should be created in the pension legislation for funding and disclosure for single and multi-employer plans with similar characteristics, called specified contribution target benefit plans."



Types of Pension Plans





Why Consider Target Benefit Plans (TBP)?

DB Plans

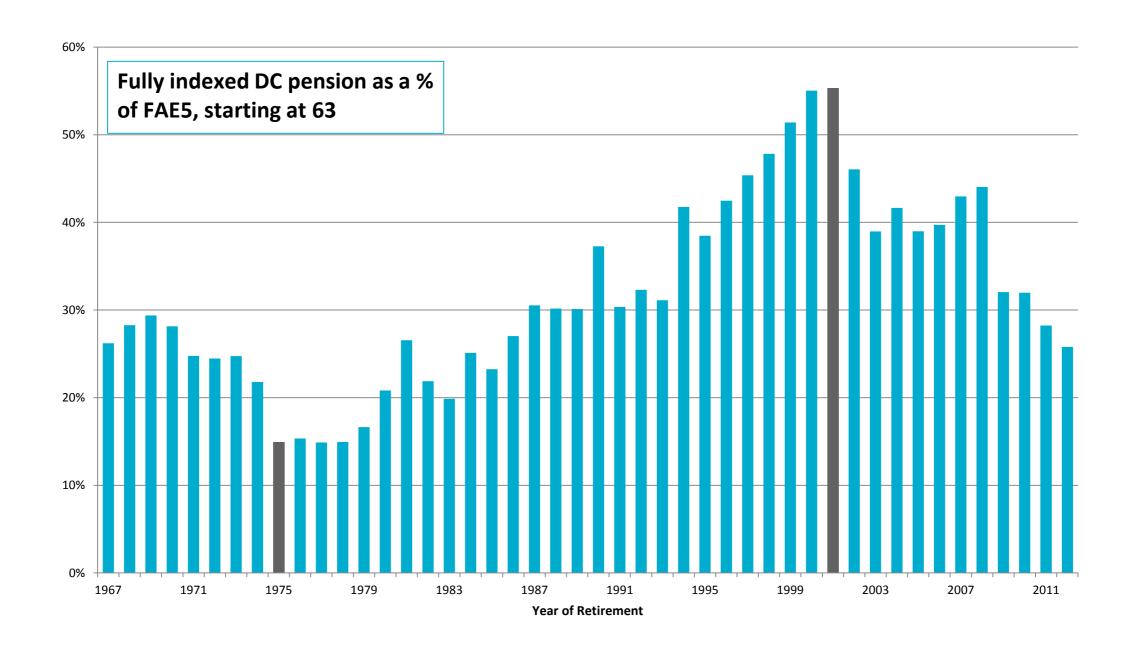
- More predictable costs
- Considering change to DC or RRSP
- Exemption from solvency

DC Plans

- Pooling of risks
- Decumulation
- Better investment returns
- Address retirement date pension volatility



Retirement Date Winners and Losers





Current Hurdles

- How do you treat past benefits?
 - Should not prevent future service TBP
- Income Tax Act issues
 - "Not allowed"
 - Pension Adjustment (PA) rules
 - Equal and periodic payments
 - Not impossible AB, NB, OSFI



Conversion of Past DB Benefits

- Should they be allowed?
 - NO (generally)
 - At minimum, require full funding of solvency
- Exceptions
 - Jointly Sponsored Pension Plans (JSPP)
 - With member consent?
 - Need further consultations
 - Special situations



Conversion of Past DC Benefits

- Should they be allowed?
 - YES, at member's option
- Issues/considerations
 - PSPA issue
 - Communication strategy significant shift in delivery model
 - Additional plan costs
 - External actuarial, consulting, legal, audit
 - Internal oversight, governance
 - Employee DC contribution rate > Employer



Other Considerations

- Administration model
 - Board of trustees? Company sponsored? Member representation?
- Funding rules
 - Current MEPP TBP rules only as a starting point
- Surplus issues
 - Belongs to plan beneficiaries
 - Only used to improve benefits
- Employer insolvency
 - Less of a concern in a MEPP TBP
- If prospective only will plans take advantage of it?



Key Takeaways



JEPPs recommended new plan designs and specially mentioned single employer TBPs

- We need more options for single employer plan sponsors beyond traditional DB and DC
- Conversion of past DB benefits presents a challenge but this should not stop moving forward with single employer TBPs on a go forward basis
- Address the need for better decumulation options in DC plans
- Suggestion for Superintendent to gather experts from industry for further consultations





Ed Lee

Partner

E: elee@morneaushepell.com

T: 778.327.5035



